Kreuzberger Associates

Kreuzberger Associates is an executive search firm serving the family office, high-net-worth and wealth management sectors nationally. Our functional concentration is focused around accounting, finance, investment and general management roles. Headquartered in the San Francisco Bay Area and now in its 30th year of operation, our firm has built a strong regional and national reputation by focusing on quality and excellence in customer service—which applies to clients and candidates alike.

Focused on the hallmarks of integrity, experience and exceptional client service, our firm has served as a trusted advisor to clients including single family offices, multi-family offices, captive investment management firms, investment companies, private foundations and privately-held and/or family owned businesses across many different geographies and levels of organizational complexity.

Through this extensive experience, our firm has developed practice expertise in understanding the unique subtleties and complexities that characterize family offices, as well as the ability to define and articulate the specific attributes of each individual organization. We are well versed in many of the issues confronting family offices and family owned and/or operated organizations, from generational transfer issues to mission-driven initiatives to incentive compensation plans to governance and management. We bring this deep expertise, along with our extensive experience in the executive search profession, to each engagement.

Our extensive focus on the high-net-worth sector has originated through referrals from our many deep relationships with trusted advisors to affluent families including CPAs, attorneys, risk management professionals and investment advisors. Much of our new business comes from ongoing referrals from these trusted advisors and repeat business from our existing high-net-worth clients.



NEIL KREUZBERGER, President

With more than fifteen years of direct experience serving families seeking assistance in staffing for management, accounting and finance roles, Neil Kreuzberger offers tremendous expertise to the family wealth management marketplace. Under his leadership, Kreuzberger Associates has successfully served single family offices, multi-family offices, captive investment management organizations, and private foundations and related businesses across many geographies and many levels of complexity. Mr. Kreuzberger and his team have developed practice expertise in understanding the unique characteristics shared by family offices, as well as the ability to define and articulate the specific attributes of each individual organization. He brings this deep expertise, along with his twenty five years in the executive search profession, to each engagement.

Mr. Kreuzberger holds an MBA in Accounting and Finance from UCLA, and is a licensed CPA (inactive) in California. His background includes over thirty years of accounting and finance experience in public accounting, technology, venture capital, real estate and executive search. Prior to entering the executive search profession he served as CFO for a \$30M venture capital-financed supplier of financial application software, and worked in real estate syndication and public audit.

Under Mr. Kreuzberger's leadership and guidance, Kreuzberger|Associates has served as a staffing partner to clients within numerous industries and business segments including family office and wealth management, financial services, investment management, technology, real estate, venture capital, nonprofit organizations, and private equity.

Mr. Kreuzberger has served on the Board of Consortium for Children (CFC), a Marin-based non-profit dedicated to supporting and working with public and private agencies to implement innovative programs to make the future of children currently in the welfare system better.

For more information please contact: Neil Kreuzberger: <u>neil@kreuzberger.com</u> or (415) 459-2300 www.kreuzberger.com