GLOBAL FAMILY & PRIVATE INVESTMENT OFFICES (GFO)

Voted "Best Private Bank for Family Offices Globally" by the *Financial Times* (2017, 2018).

GFO is a dedicated practice within Northern Trust. We provide relationship excellence by delivering high-quality asset servicing, investment, fiduciary, banking, financial reporting and advisory solutions to the clients we serve. We foster long-term relationships by offering an unparalleled combination of service, expertise and capabilities tailored to the distinct needs of our clients.

GFO SITS AT THE INTERSECTION OF NORTHERN TRUST'S CORE CLIENT SEGMENTS

CHICAGO | LONDON | CAYMAN | ABU DHABI | SINGAPORE

Client Base

SINGLE FAMILY OFFICES

ULTRA-HIGH NET WORTH INDIVIDUALS AND FAMILIES

PRIVATE INVESTMENT COMPANIES

FAMILY FOUNDATIONS

PRIVATE TRUST COMPANIES

Key Statistics

450+
FAMILY RELATIONSHIPS

25+
COUNTRIES

$900M
AVERAGE CLIENT SIZE

25%
FORBES 400 WEALTHIEST AMERICANS

100+
BILLIONAIRE FAMILIES

265+
DEDICATED NORTHERN TRUST PROFESSIONALS

Data as of 12/31/2018. Not for use outside of the United States.

For questions or additional information, please contact David Albright, 312-557-1900 or dca2@ntrs.com

TECHNOLOGY, REPORTING & DATA DELIVERY

Offering end to end technology and reporting solutions, creating Operational Alpha™ and Operational Efficiencies for our clients.

WE BUILD TECHNOLOGY AND REPORTING SOLUTIONS THAT:

1 *Create **Operational Alpha**™ — Allow our clients to have on-demand, decision-ready tools and services to make thoughtful business and portfolio decisions.*

2 *Create **Operational Efficiency** — Enable our clients to manage work-flows more seamlessly by reducing friction in day-to-day operations.*

WEALTH PASSPORT

Track entities, accounts, holdings & transactions anywhere in the world

Customize dashboards, create and schedule reports, query data

Aggregation capabilities for outside accounts and nontraditional assets

Create alerts & manage user permissions

Secure single sign-on via soft token

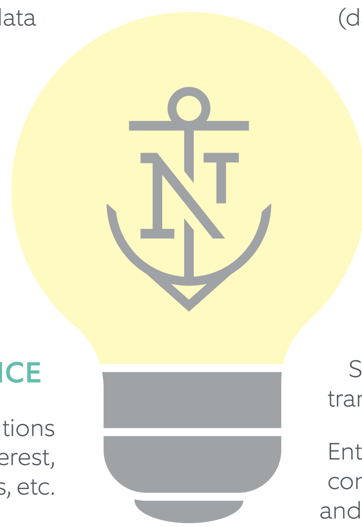
ENHANCED REPORTING

Slice and dice data, including accounting, tax and performance

Build custom reports on the fly (dashboards, board reports, flash reports, etc.)

Family member portals and mobile reporting

Natural language processing



MIDDLE OFFICE

Partnership accounting solutions including profits interest, 704(c), special allocations, etc.

General ledger reporting

Treasury management solutions

Wholly insourced or outsourced solutions based on client requirements

TRANSACTIONS

Securely send wires, account transfers, cut checks or pay bills

Enter and approve capital calls, commingled fund, hedge fund and mutual fund trades

Mobile check deposit capture for your accounts

Approve all transaction activity via the Wealth Passport mobile app

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