



2013 FOX Member Events - Global

As of July 15, 2013 





Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Forums*											
			Wealth Advisor Forum April 30 - May 2 Miami			FOX Financial Executives Forum Jul 17-18 Chicago			FOX Fall Forum Oct 28-30 Chicago		
FOX Educational Programs and Workshops*											
	Family Business Roundtable Feb 25 Chicago		CHICAGO BOOTH Private Wealth Management Apr 22-26 Chicago Family Leadership Succession I Apr 22-23 Chicago	Family Office Best Practices Workshop May 13-14 Chicago	Grantors, Trustees and Beneficiaries Jun 4-5 Chicago			Family Leadership Succession II September 9-10 Chicago	CHICAGO BOOTH Private Wealth Management Oct 7-11 Chicago Family Business Owner Roundtable Oct 2 Detroit Family Business Owner Roundtable Oct 8 Atlanta	Grantors, Trustees and Beneficiaries Nov 19-20 Dallas Family Business Owner Roundtable Nov 6 NYC	
Webinars*											
Protection of Fine Art Collections Jan 9	Leadership Succession Feb 6	Family Office Roles and Responsibilities Mar 6	Understanding the Global Investor Apr 3	Replenish the Well Using Life Insurance May 15	You Control Your Own Destiny: Transitioning to Living off a Portfolio Jun 26	Is a Family Business Advisory Board Right For You? Jul 10 FOX Technology Survey Research Results Jul 24	Healthcare Reform Update: Are you ready for 2014? Aug 7	TBD Sep 11	TBD Oct 3	TBD Nov 6	TBD Dec 4
Tax and Regulatory Teleconference Jan 22	Custody and Agreements Feb 13	Technology and Integrated Reporting Mar 20	Cyber Security Apr 17					Change is NOT an Option: Effective Family Office Leadership in Today's Age Sep 25	Increasing the Probability of Successful Family Business Transitions Oct 23	TBD Nov 20	TBD Dec 11
2013 Estate Planning Update Jan 30											
Councils											
Investment Council Jan 21-22 NYC	Sr. Management Council Feb 28-Mar1 Las Vegas	Financial Executive Council Mar 3-4 Scottsdale		Investment Council May 8-9 NYC		Financial Executive Council Jul 16-17 Chicago	Business Owner Council Aug 26-27	Executive Council Sep 11-12 Philadelphia	Investment Council Oct 1-2 NYC	Owner/Operator Council Nov 14-15 Pasadena	
Business Owner Council Jan 31-Feb 1 Orlando		U.S. MFO Council Mar 5 NYC		Owner/Operator Council May 21-22 Lake Tahoe		Thought Leader Summit Jul 16-17 Chicago		Sr. Management Council Sep 17-18 Colorado Springs			
		Executive Council Mar 19-20 NYC						Global Family Council Sep 24-25 			
		Global Family Council Mar 21-22 London 									

*Eligible for CPE credit

Dates Subject to Change

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Roundtables											
		Family Office Roundtable Mar 20 London  Multi Family Office Roundtable Mar 20 London 					Family Office Roundtable Aug 7 Australia 	Family Office Roundtable Sep 26 London 			
Wealth Advisor Briefings											
		Wealth Advisor Briefing Mar 6 NYC			Wealth Advisor Briefing Jun 25 Chicago	Wealth Advisor Briefing Jul 25 San Francisco		Wealth Advisor Briefing Sep 10 Philadelphia	Wealth Advisor Briefing Oct 3 Dallas	Wealth Advisor Briefing Nov 13 NYC	
Regional Member Briefings											
	FOX/FDX Roundtable Feb 26 Miami	FOX/FDX Roundtable Mar 20 Southern California		FOX/FDX Roundtable May 1 Dallas	FOX All-Member Networking Event Jun 6 NYC Regional Member Briefing Jun 11 NYC Regional Member Briefing Jun 27 Chicago	FOX/FDX Roundtable Jul 24 San Francisco		FOX/FDX Roundtable Sep 10 Minneapolis FOX/FDX Roundtable Sep 17 Chicago FOX All-Member Networking Event Sep 19 Chicago	Regional Member Briefing Oct 2 Dallas	FOX/FDX Roundtable Nov 13 NYC Regional Member Briefing Nov 14 NYC	

Save The Date

The Butterfly Effect

Subtle Change...Dramatic Results



FOX Fall Forum
October 28-30, 2013 J.W. Marriott – Chicago

The FOX Fall Forum is our premier conference, open to all FOX members and by invitation to select individuals who are not members. Held annually in Chicago, the FOX Fall Forum provides an opportunity for wealth owners, family office professionals and wealth advisors to hear from the industry leaders on current trends and meet in peer groups to discuss practical solutions to challenges they face.

Visit www.familyoffice.com for more information.

Central to the FOX mission is the study of issues and concerns that members face in leading their families, managing their investments, and operating their offices. These are the most recent FOX research studies by topic.

Investing

2013 FOX Investment Survey
Selecting the Right Trusted Advisor
Investing Amid Uncertainty
Securing the Future: Managing Threats and Opportunities through Effective Risk Planning
Rethinking Investment Risk Management

Single Family Office Practices

50 Best Practices for an Enduring Family Enterprise
U.S. Family Office Primer: Purposeful Management of Family Wealth
Global Family Office Primer: Purposeful Management of Family Wealth
Building a Family Enterprise Plan to Deal With Future Uncertainty
FOX Insights: New Thinking in Family Wealth
FOX Briefing: 2012 Salary Increases and Bonuses
Recasting the Central Role of the Family Office as Risk Manager
The Cost of Complexity: Understanding Family Office Costs
Innovating to Survive and Thrive: Meeting the Challenge of Small Family Office Sustainability
How Wealth Owners Measure Value: Evaluating the Performance of Your Wealth Advisor or Family Office
Best Practices in Reporting Toolkit
Financial Reporting in the Family Office
Insurance Matters: The Case for Strategic Insurance Planning
Investing in the Future: A Look Inside the Small Family Office
FOX Technology Guide

Family Governance

Preparing the Next Generation for the Responsibilities of Ownership
Securing the Future: Managing Threats and Opportunities through Effective Risk Planning
The Challenges of Shared Ownership

Multi-Family Office Practices

The FOX Wealth Advisor Series

The Enduring Enterprise: Building a Sustainable Wealth Advisory Business
Pricing for Profitability: Pricing Practices in an Evolving Ultra-Wealth Marketplace
Standing Out in the Crowd: Strategies for Marketing and Leveraging Relationships
The Enterprise Sales Process: Best Practices in Business Development
Enhancing the Client Service Experience

Best Practices for Leading Wealth Advisors
Navigating the Wealth Management Landscape

Family Business

Taking Care of Business: Case Examples of Separating Personal Wealth Management from the Family Business
Boundaries that Matter: Managing Family Assets Separately from the Family Business - SFO Solution
Protecting the Future: Managing Family Wealth Separately from the Family Business - MFO Solution

Wealth Owner Education

FOX Guide to Family Education
Preparing the Next Generation for the Responsibilities of Ownership
U.S. Family Office Primer: Purposeful Management of Family Wealth
Global Family Office Primer: Purposeful Management of Family Wealth

April 2013

FOX Trustee Workshop

Preparing for Duty as a Family Trustee

November 19 – 20, 2013, Dallas, TX

Trustee is a position of honor and tremendous responsibility, yet many people assign or accept this role without full awareness of the scope of fiduciary responsibilities or the accompanying personal liability.

- For grantors, choosing a trustee means selecting an individual or organization that has the expertise and emotional skills to carry out his or her wishes.
- For beneficiaries, being part of a trust means knowing the rights, roles and responsibilities of both the beneficiary and the trustee and committing to a strong working relationship.
- For trustees, accepting this duty demonstrates a willingness to serve as a day-to-day administrator and long-term advisor to the beneficiary and future generations.

Whether you are selecting a trustee, becoming a trustee, or working with one as a beneficiary, it is critical to understand the full scope and duties of this position. Gain a deeper understanding of the core trustee duties, the skills, and the traits required to manage the personal demands of trusteeship.

FOX Family Business Owner Series: Preparing Families for Multi-Generational Success

How to Promote an Ownership Mindset

October 2, 2013, Detroit, MI

How to Promote an Ownership Mindset is the second of three installments in the Family Business Owner Series: Preparing Families for Multi-Generational Success offered by Family Office Exchange. This half day session, co-led by Family Office Exchange and Plante Moran, is directed toward business owning families that are looking to promote a responsible ownership mindset within the family enterprise. With a long-term view of thinking, about the responsibilities an owner and not just the benefits of being a shareholder, attendees also will focus on the risks inherent when operating a family office inside the operating business.

Building an Effective Board and the Role of Outsiders

October 8, 2013, Atlanta, GA

Building an Effective Board and the Role of Outsiders is the first of three installments in the Family Business Owner Series: Preparing Families for Multi-Generational Success offered by Family Office Exchange. This half day session, co-led by Family Office Exchange and Schiff Hardin LLP, is directed toward business owning families that are seeking to formalize their family business, family office, or family foundation board, with a view of including non-family board members. Attendees of this session will be able to develop their own process for building and evaluating an effective board.

How to Mitigate and Manage Financing Risks

November 6, 2013, New York, NY

How to Mitigate and Manage Financing Risks is the third of three installments in the Family Business Owner Series: Preparing Families for Multi-Generational Success offered by Family Office Exchange. This half day session, co-led by Family Office Exchange and TriState Capital Bank, is directed toward business owning families looking to understand the potential risks inherent within the family enterprise, and more specifically, to learn how risks relating to raising capital and obtaining financing for liquidity needs, both within and outside the operating business can be managed.

For additional information, please contact workshops@familyoffice.com.