

27-28 September 2018

AGENDA**TRIULZO**

VIA TRIULZIANA, 28, 20097
SAN DONATO MILANESE – MILANO
WWW.TRIULZO.COM

Thursday, 27 September 2018

08:30 – 09:00	Breakfast
09:00 – 09:30	Welcome, Goals of the GFC and Participation Introductions / Updates <i>Presented by Sara Hamilton, Founder and CEO and Miguel López de Silanes, Market Leader Europe & Latin America, Family Office Exchange</i>
09:30 – 10:15	Risk Session & Case Studies <i>Presented by Sara Hamilton and Miguel López de Silanes</i> Sara and Miguel will share FOX's Risk Assessment model as well as some case studies on how families are assessing and mitigating Risks at every level.
10:15 – 11:15	Disruption and Innovations to the Current Economic Order <i>Claudio Chittaro, Project Leader at the Risk Management Practice, BCG Italy (Boston Consulting Group)</i> <i>Former Member and Ambassador of the BCG Henderson Institute Center for Macroeconomics</i> Claudio will share with us the leading trends that are disrupting the current economic and business landscape (including Artificial intelligence, big data, platforms, Blockchain, 3D Printing, IoT, etc.) and how leading companies are addressing the disruption.
11:15 – 11:30	Networking Break
11:30 – 12:30	Follow-up Peer Dialogue on the Two Previous Sessions
12:30 – 13:30	Lunch
13:30 – 15:00	Next Generation Human Capital Development at Family Businesses <i>Presented by Alexander Hayward, Ernst & Young Family Office Market Leader</i> Alexander will share with us some of the leading trends and concerns on leadership development and education for global Next Gen members.
15:00 – 15:15	Networking Break

*** Business casual attire for meeting ***

*** Jacket recommended for dinner ***

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Thursday, 27 September 2018 (Continued)

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| 15:15 – 17:30 | Case Study on Eligius FO: History, Structure, and Main Challenges & Peer Dialogue
<i>Presented by Maarten de Groot, Director, Eligius Family Office</i>
Maarten will share with us the history, main challenges, structure and key activities from Eligius, which is one of the leading single family offices in the Netherlands, managing the interests of the 2 nd and 3 rd generation of a well-known local family. |
| 18:00 | Meeting Adjourns |
| 18:00 – 20:00 | Social Event – Visit to Castelo Sforzesco & Duomo di Milano |
| 20:00 – 22:00 | Council Dinner
<i>Boeucc Milan</i>
<i>Piazza Belgioioso, 2, 20121 Milano</i>
<i>+39 02 7602 0224</i> |

Friday, 28 September 2018

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| 08:30 – 09:00 | Breakfast |
| 09:00 – 10:15 | Global Private Equity Investment Trends
<i>Presented by Raniero Proietti, Managing Director, Partners Group Ltd.</i>
Raniero will share with us the current state and trends of Private Equity investing in Europe, including the competitive situation, industry focus, and new structures being used. |
| 10:15 – 10:30 | Networking Break |
| 10:30 – 11:30 | Key Success Factors in Becoming a Resilient Family
<i>Presented by Sara Hamilton and Miguel López de Silanes</i>
Sara and Miguel will present a detailed overview of the key success factors required for a family enterprise to be resilient & sustainable over time, sourcing their recommendations from the latest academic and practical research available, including FOX's. |
| 11:30 – 13:00 | Key Success Factors in Becoming a Resilient Family
Peer Dialogue on Becoming a Resilient Family and
Key Takeaways from GFC |
| 13:00 | Meeting Adjourns |
| 13:00 – 14:00 | Optional Group Networking Lunch and Short Tour of Triulzo |

*** Business casual attire for meeting ***